



LOCUS ROBOTS WELCOME



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ITG MOTION MAGAZIN

May 2024 / Anno XVIII, edition 24

PUBLISHER:

ITG GmbH
Internationale Spedition und Logistik
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PRINTING:

Elanders GmbH, Waiblingen
www.elanders.com/ger



TOTAL EDITION:

2.500



PHOTO CREDITS:

ITG GmbH Internationale Spedition und Logistik,
ITG Austria, ITG international Transports Inc.,
ITG Archiv, Marcus Vetter Photography,
Sage Hospital e.V.

Adobe Stock:
moofushi, Helmut Brands, A-R-T-I Vector,
bluedesign, oatawa, speed300, 123levit,
Krakenimages.com, Photocreo Bednarek, Uliana

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Thomas Bogner
Head of Communication + Marketing

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04

Dear reader!

Are you already in the right mood for this year's sporting highlights? The European Football Championships in Germany and the Olympic Games in Paris are not on my radar, yet. Is it because of the flood of information? Formerly, I can remember, I used to look forward to such events longer in advance.

The amount and speed of information and data can be both a curse and a blessing. And although there are already several apps for almost all business and private matters, it seems to me half of India wants to develop apps for me. At least I receive an average of ten such emails every day. I am also being contacted more and more frequently via various communication channels for other business matters. It's so easy to get contact details and distribute messages. Understandable from a sales perspective. But I still get annoyed and regularly ask myself whether it is rude to simply not reply to such messages. Does the sender even expect a reply? After all, it takes up my (usually valuable) time. What do you do in this case?

I actually decided not to reply anymore. The last time I replied, I received a thank-you reply saying this was unusual and that I would no longer be contacted. But it also took me some time to read this message. As we also work in sales, I have no solution to this apparent dilemma. All the more reason for me to appreciate you taking the time to read these lines and hopefully also one or two of the following texts.

Yours sincerely

Thomas Bogner

FASHION NETWORK GROWS

New location in Austria

FASHION & LIFESTYLE

ITG has acquired the Austrian company 2RUN logistics GmbH, thereby expanding its network with a location in Austria. The portfolio of 2RUN logistics, also focuses on high-quality fashion logistics and is an ideal match for ITG's range of services. With the acquisition of the new site in Reichersberg, close to the bavarian border in Upper Austria, we are expanding our capacities by 40,000 sqm of first-class logistics space. It is equipped with a hanging system and enables the storage and handling of around 400,000 single pieces. In addition to the equipment, this location also has the personnel know-how for quality control and goods inspection for textiles as well as for fabric bales.

In 2021, 2RUN logistics GmbH was founded through a management buyout as the successor organization for the logistics division of the fashion brand ESCADA, after it was forced into insolvency again. Since then, Martin Fehn, formerly Logistics Manager at ESCADA, has been managing the company as Managing Partner. Together with the team, he established new businesses, which were gradually expanded. At the same time as the takeover by ITG, the Austrian logistics specialist was awarded the contract to store, handle and supply Austrian branches of a German fashion chain.

As part of the acquisition, the company was rebranded to ITG Austria GmbH. Martin Fehn remains Managing Director and also takes on additional tasks within the ITG Group in order to expand international business in the fashion & lifestyle logistics sector.

"We are looking forward to continuing to grow with ITG after the consolidation. This gives the workforce, which was highly motivated even in difficult times, new prospects and rewards our efforts to date," summarizes Fehn. "The spirit in both companies fits together very well. In addition, we now have the opportunity to offer Austrian customers other services, such as procurement transportation, from a single source," Fehn continues.

For Patrick Lindig, Managing Director of ITG, one of the reasons the acquisition was so attractiv, was that the company's own network could be expanded to include a well-equipped location in Austria that focuses on high-quality fashion logistics. "Reichersberg is less than 150 km away from our headquarters in Schwaig / Munich Airport. In addition to the recently expanded 80,000 sqm of space in Oberhausen and the almost 150,000 sqm of capacity in Munich, we now have a further 40,000 sqm of warehouse space with the best location conditions as well as additional personnel resources to better serve both existing customers and new business," says Lindig.



● BOSTON

NEWCASTLE ○

● ATLANTA



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ROBOTS WELCOME

NEWS

Strategic partnership with Locus Robotics

ITG is entering into a strategic partnership with Locus Robotics to implement its technologies for new contract logistics business as well as for existing ITG customers. Locus Robotics develops and produces innovative solutions with autonomous mobile robots for logistics fulfillment. This powerful and intelligent autonomous solution goes far beyond the limits of capital-intensive and infrastructure-based automation systems. Locus offers solutions that truly meet the growing demands of today's online retail industry with complex and challenging fulfillment environments. Robots work together with humans instead of replacing them. The goal is robots that work safely around employees without the two getting in each other's way.



First implementation in footwear logistics

For the first time, the two companies are working together on a project in which ITG was awarded the contract for the central shoe warehouse of a new customer from the fashion industry. ITG's solution of using Locus systems won out over other logistics service providers in a tender. A project group from both companies is currently developing the implementation together with the customer. This future central warehouse, which is currently being implemented at the ITG site in Schwaig / Munich, will supply all of the customer's B2B retail customers and own stores worldwide.

ITG opted for the Locus system because it can be used for picking as well as for putaway processes. The robots move autonomously through the picking area, while the picking staff only carry out the picking or rather shelf stocking. The Locus solution guarantees high performance and flexibility and is quickly scalable, for example for seasonal peaks. The plan is to initially deploy 42 robots over an area of around 5,400 sqm in the beginning. Picking will take place directly into the shipping carton. The new central warehouse, which will consolidate two existing warehouses, will go into operation in spring 2024.

Denis Niezgoda, VP EMEA & APAC at Locus Robotics: "ITG's decision to choose Locus Robotics for this project and the associated start of our strategic partnership are of enormous importance to us, particularly in the German-speaking market. We are delighted about this trust and the opportunity to actively and comprehensively support ITG in the further automation of their intralogistics with our flexible, scalable and proven in use robotics solutions."

Parallel to this new customer project, initial approaches are also being made to use the technology for processing existing ITG contract logistics customers. The technology from Locus Robotics will be offered for new inquiries, provided it fits the task, too.

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ABOUT LOCUS ROBOTICS

Locus Robotics is the global leader in revolutionizing enterprise-level warehouse automation solutions with powerful and intelligent autonomous mobile robots (AMRs) that work with human workers to increase product movement and productivity by 2 to 3 times. The Locus solution has been named to the Inc. 500 three years in a row and has won more than 25 industry and technology awards. It dramatically increases order fulfillment productivity, reduces operating costs and improves quality, safety and ergonomics in the workplace for employees.

By supporting more than 100 of the world's leading brands and over 250 locations around the globe, Locus Robotics enables retailers, 3PLs and specialized warehouse operators to efficiently meet and exceed the increasingly complex and demanding requirements of today's order fulfillment environment. For more information, visit www.locusrobotics.com

CELEBRATION HELPS

20 Jahre SAGE Hospital e.V.

SOCIAL RESPONSIBILITY

20 years ago, two stewardesses, Cynthia Clotey and Katharina von Ballestrem, founded the charity SAGE Hospital e.V. in Berlin. Anyone familiar with the party scene in the capital will know SAGE as a club. The club gave its name to the association because Cynthia and Katharina used to party there and then simply asked the club boss if they could collect donations for their charity. He was delighted and has supported the association ever since, not only with the name, but also with campaigns under the motto “celebrating helps”.

On their joint flights with Condor to West Africa, the two stewardesses noticed the need there and wanted to help. Initially with donations in kind, they took there and distributed. Until they came up with the idea of building and maintaining a hospital in Senegal. This is how the SAGE HOSPITAL was founded in Warang, about 100 km south-east of the capital Dakar on the Atlantic Ocean.

The collaboration with the ITG goes back to an article published in “Focus” magazine in 2004: it reported on the activities of the two flight attendants and money was to be collected for the transportation of a donated ambulance to Senegal. This called Herbert P. Baum, one of the two ITG founders, to the scene: he spontaneously agreed ITG support and we sponsored this transport. This led to a long partnership in which ITG has transported numerous containers of relief supplies to Senegal free of charge, since. This year was no exception: the collected aid supplies, including occupational therapy equipment and a donated Buddy Bear, which was partly painted by artists in Berlin to be completely painted in Senegal, were loaded into a 40' container in the Berlin area on September 15, presented to customs and transported to Dakar via Hamburg by sea. On time, it arrived there at the end of September.



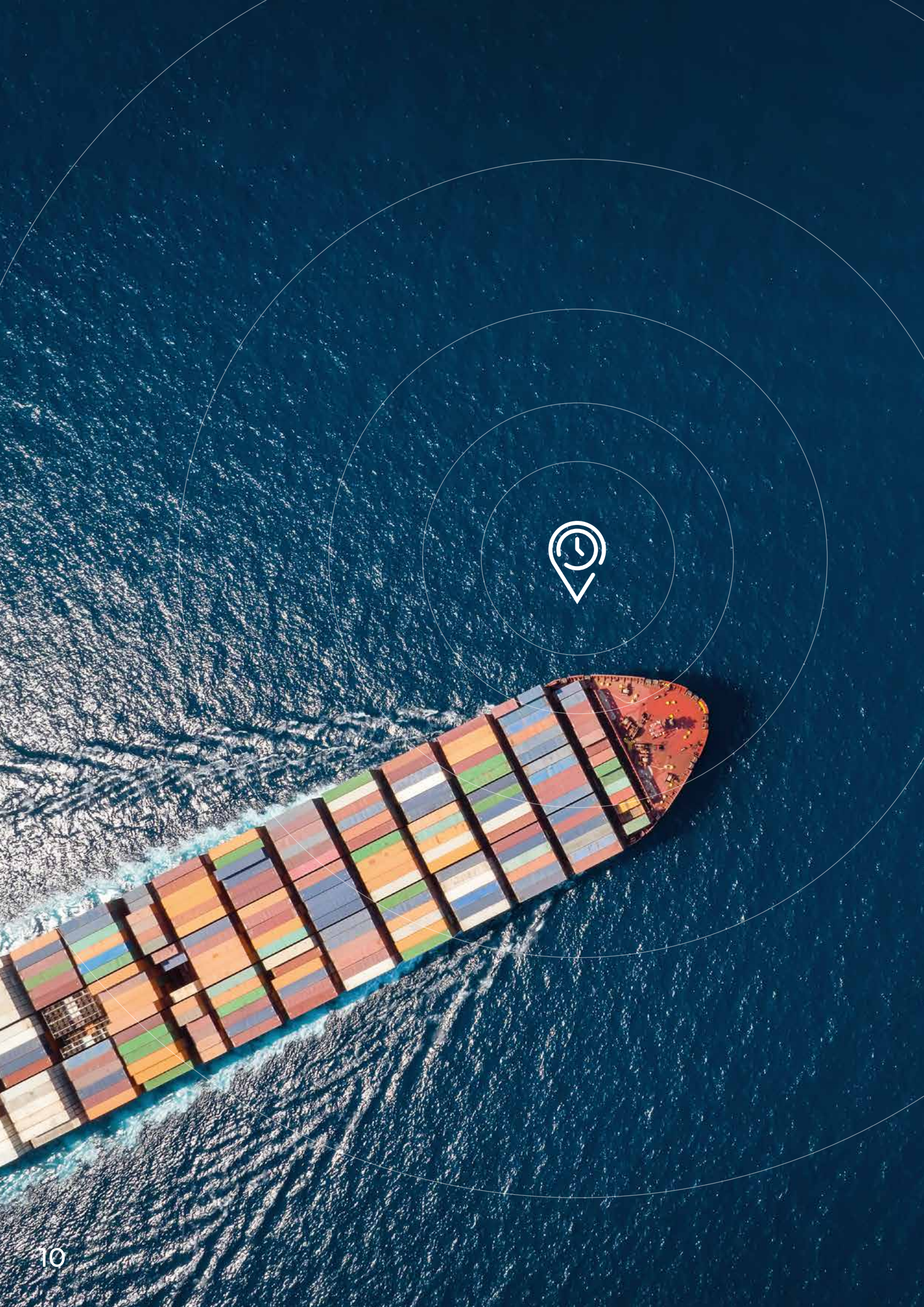


In the meantime, the small hospital in Warang has become a polyclinic with various medical departments. In addition, doctors from Europe - sometimes on a voluntary basis - provide care to the local population, who often have to travel long distances to Warang, for example in dentistry or ophthalmology. But Samba's story is certainly the most moving: as a little boy at the age of 3, he drank from a water bottle that unfortunately contained corrosive liquid and destroyed his oesophagus. Without being able to eat, he lost weight to 5.3 kg before his mother was able to raise the money for a cab ride to Warang. Even there, they could only provide him with makeshift care. When Cynthia learned of this fate, she pulled out all the stops to get Samba fit enough to make the journey to Germany. Thanks to the charitable support of the HELIOS Clinic and donations from EIN HERZ FÜR KINDER, he was cared for in Berlin for years. 11 years later, Samba recently had his last operation for the time being: it was his 77th in total!

You don't necessarily need stories like this to see what help is capable of achieving. The many, many other cases in which the SAGE HOSPITAL has done good also makes us proud to have supported this campaign for so long.



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MORE THAN TRACK & TRACE

ITG customer portal provides extensive digital added value

ITG offers its customers the option of tracking air and sea freight shipments in a web customer portal. The search results can be narrowed down using an upstream search mask. This data can be exported to Excel. In the detailed view, the responsible contact person at ITG is listed in addition to the consignment data. In addition to the current consignment status, the estimated arrival date is also displayed. For FCL shipments in sea freight, the container can even be tracked live via GPS: the position of the ship is displayed on a world map. An algorithm calculates whether the arrival date (eta) specified by the shipping company can be met. Special circumstances, such as high capacity utilization at the destination port, are also taken into account.

We automatically provide all important documents, such as the tax assessment notice, the B/L or the shipping invoice, in

the document platform. In return, customers can upload their shipment-related documents. A comment function can also be used, for example, handling instructions can also be added. If important events along the transport chain change, such as the departure or arrival date (etd, eta), the customer is automatically notified by e-mail at the same time.

Our customer portal therefore not only offers the option of checking the current status of the shipment at any time, but also acts as a platform for document exchange and communication - around the clock, regardless of time. This allows us to digitalize the processing of shipments from start to finish. If you would also like to use this service, you can access further information and contact us using the QR code.



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25 YEARS ITG IN SCHWAIG

Move to new company headquarters in February 1999

ITG has now been based in Schwaig in the district of Erding for 25 years. In February 1999, the relocation of operations to the Munich Airport region was completed with the relocation of the offices from Garching-Hochbrück and from the cargo terminal. Since then, all divisions have been operating under one roof again.

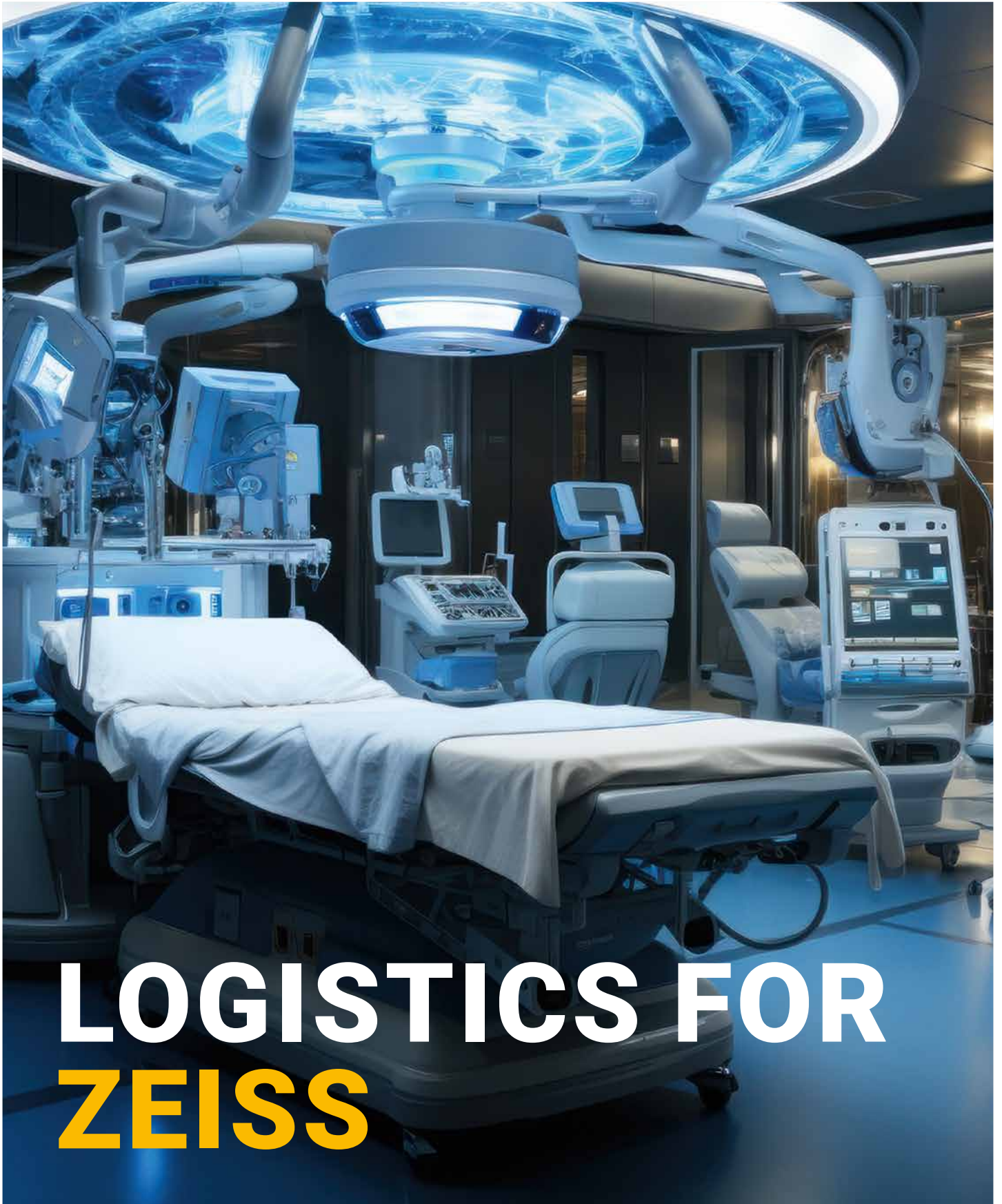
On Saturday, February 20, 1999, many commercial employees and managers, as well as the management, lent a hand to move numerous moving boxes and equipment to the right places in the new ITG administration building. There was no office furniture, photocopiers or printers to lug around, as the brand new building had previously been completely refitted with them. After all, the new building was intended to provide a modern and pleasant working environment, both in the offices and in the warehouse.

After the company was founded in 1981, ITG experienced steady growth, which went hand in hand with the expansion of its range of services. In addition to forwarding services, particularly in the air and sea freight sector, contract logistics became a growth-driving pillar. In the mid-1990s, the two company founders developed the idea of investing in their own new logistics facilities at the Munich headquarters. The aim was not only to merge existing sections, spread across several logistics halls into one logistics center, but also to create capacity for further growth.

The original intention was to remain in the "bacon belt" of the state capital, as at the Garching-Hochbrück site then. Since 1995, it had even been well connected to the city center by subway. However, the search for suitable sites proved difficult. In the end, Schwaig (Oberding) in the district of Erding was chosen. The location in the immediate vicinity of Munich Airport was another reason for finally settling here. This meant the Munich Air & Sea branch could also move from the airport's cargo terminal without actually being "off airport". All areas were brought together under one roof. The new location offered almost 3,000 sqm of office space for freight forwarding and administration, its own canteen and a total of 32,000 sqm of state-of-the-art logistics space, including a 5-storey hanging system for textiles with the corresponding equipment for textile processing.



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LOGISTICS FOR ZEISS



OUR CARE

// DIVERSITY 04

PURCHASING

// CATCHED 06

PROCESS & TECHNOLOGY SOLUTIONS

// RETONE-APP 07

REUSEIT

// CIRCULAR ECONOMY 08

HEALTHCARE

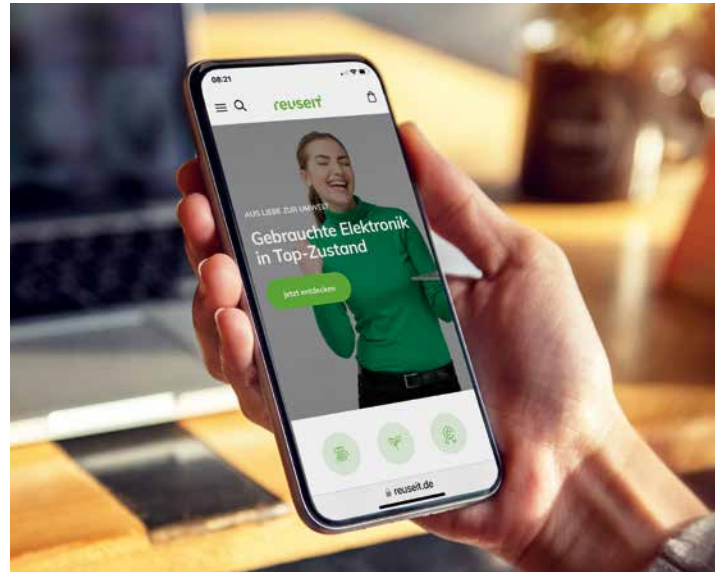
// ERFURT II 10

CUSTOMS

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LGI MOTION MAGAZIN

May 2024 / Anno XVIII, Ausgabe 24

PUBLISHER:

LGI Logistics Group International GmbH
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71083 Herrenberg
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EDITING & DESIGN:

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PRINTING:

Elanders GmbH, Waiblingen
www.elanders.com/ger



TOTAL EDITION:

2.500



PHOTO CREDITS:

LGI Logistics Group International GmbH,
ITG GmbH Internationale Spedition und Logistik,
Marcus Vetter Photography

Adobe Stock:

moofushi, Helmut Brands, A-R-T-I Vector,
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Shutterstock:

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Bernd Schwenger
CEO

06



Dear reader!

In today's globalized economy, efficient logistics is crucial for the success of companies. To remain competitive while maximizing customers' profit margins, it is essential to focus on end-to-end services. Together, we must be able to offer the entire chain. But how can this be achieved? In addition to our own services, the answer lies in the management and use of collaboration.

Collaboration in logistics means that different players along the supply chain work closely together to ensure a seamless and efficient flow of goods and information. This includes suppliers, manufacturers, wholesalers, retailers and logistics service providers.

A key aspect of collaboration is the integration of technology and data analytics. By using advanced systems such as IoT (Internet of Things), artificial intelligence and big data, companies can obtain real-time information about their supply chain. This enables more precise planning, better forecasting and faster responses to changes in demand or operating conditions.

Collaboration also opens up opportunities for synergies and efficiency gains. By sharing resources, infrastructure and expertise, costs can be reduced and processes optimized. This in turn helps to increase competitiveness.

Another important aspect of collaboration in logistics is the focus on end-to-end service. Instead of concentrating on just one part of the supply chain, companies need to keep an eye on the entire process - from the raw material to the end consumer. This requires close collaboration between all parties involved to ensure, that the right products are in the right place at the right time.

By taking a holistic approach, companies can create added value for their customers and increase their margins at the same time. This can be achieved through additional services such as packaging, customs clearance, production-related activities, storage, transportation, returns management or after-sales support. By positioning ourselves as a provider of complete solutions, we offer our customers real added value and at the same time set ourselves apart from many of our competitors.

So, let's work closer together by focusing on the whole process, using technology and data to increase our efficiency, reduce costs and improve your satisfaction at the same time.

Yours sincerely

Ihr Bernd Schwenger

04

The LGI Group has been committed to promoting cultural, social and personal diversity already for a long time. With employees from 84 different nations, it is a living example of how diversity is practiced in the working world. But it is not resting on its laurels. In order to anchor the aspects of diversity even more firmly, LGI recently signed the “Diversity Charter”.

The “Diversity Charter” is an initiative launched by companies to set an example for more diversity in the workplace. It commits companies to promoting and practicing equal opportunities and diversity in the workforce. By signing the charter, LGI Group is sending a clear signal that it takes these values seriously and is actively involved in shaping an inclusive working environment.

DIVERSITY AS A CORNERSTONE

Signing the “Diversity Charter” is a significant step for the Group. It reaffirms the company’s commitment to creating a respectful working environment for all employees, regardless of age, social background and ethnic origin and nationality, gender and gender identity, physical and mental abilities, religion and ideology and sexual orientation.

“Diversity is not just a buzzword for us, but an integral part of our corporate culture,” emphasizes Holger Funk, CFO of the LGI Group. “We are proud that our employees come from different parts of the world and have different life experiences and perspectives. This diversity enriches the way we work and contributes significantly to our success,” Funk continues.

LGI Group is determined to recognize and promote the potential of diversity. This includes creating development and training opportunities for all employees to fully exploit their individual strengths and skills.

In addition, the existing climate of mutual respect and trust within the company will be strengthened. LGI wants to create a working environment in which every employee feels valued and respected: ideas and opinions should also be able to be exchanged freely.

**STRONG
TOGETHER:
LGI FOCUSES
ON CULTURAL,
SOCIAL AND
PERSONAL
DIVERSITY**



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CATCHED BY PURCHASING

BRAZEN THEFT SUCCESSFULLY SOLVED

EINKAUF

In August 2023, LGI Purchasing investigated the whereabouts of a specially configured and ordered laptop when it failed to be delivered. Investigations revealed that the laptop must have already been handed over to LGI. This was confirmed by a signed proof of delivery - supposedly, as it turned out: The person who had allegedly accepted and signed for the device is not employed by the company.

In line with the process, the relevant online marketplaces were checked, among other things. An IT employee at LGI was suspicious of an offer on an online marketplace: A laptop with the same special configuration and a local seller.

The purchasing manager investigated the matter immediately. Several messages were exchanged with the seller via the online portal to find out more about the device. Finally, a meeting was arranged to purchase the laptop - at the seller's request in an appropriate transaction environment, namely a public parking lot.

After consulting with the Legal and Compliance department, two LGI employees drove to the agreed meeting point. The supposed prospective buyers were shown the device and checked the serial number. It matched that of the missing device. When asked for an invoice for the seller's purchase, which was needed for warranty purposes, the seller explained that he did not have one as it was a gift from his mother. Quick-wittedly, we suggested that a photo of the ID card would probably suffice instead, whereupon the seller willingly showed his ID, which was photographed then. After that the matter was brought to the point.

Informed about the theft of the device and the actual intention of the supposed prospective buyers, the seller grabbed the device and ran to his car. However, the vehicle and license plate were quickly photographed. After being told that he would give all the information and photos to the police for prosecution if he did not hand over the device, the seller gave up. He handed over the laptop and drove off in a hurry.

It's always nice when lawsuits legitimize themselves through success. The last step in the process is to file a criminal complaint, which was of course effected.



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RETONE-APP

SELF-DEVELOPED APP DIGITIZES THE ENTIRE PROCESS FLOW

At the site in Nufringen in Swabia (Germany), LGI collects, sorts and prepares used toner and ink cartridges for recycling for a customer in the Electronics segment. This process was previously largely paper-based and required a high degree of manual recording of address, weight and quantity data. The operations team together with Cluster Manager Andrea Junge came up with the idea of using an app to digitally record all data directly at the sorting station. It quickly became clear that the digitalization of these processes offered great potential for optimization. The idea was therefore addressed to LGI's own Process & Technology Solutions (PTS) department.

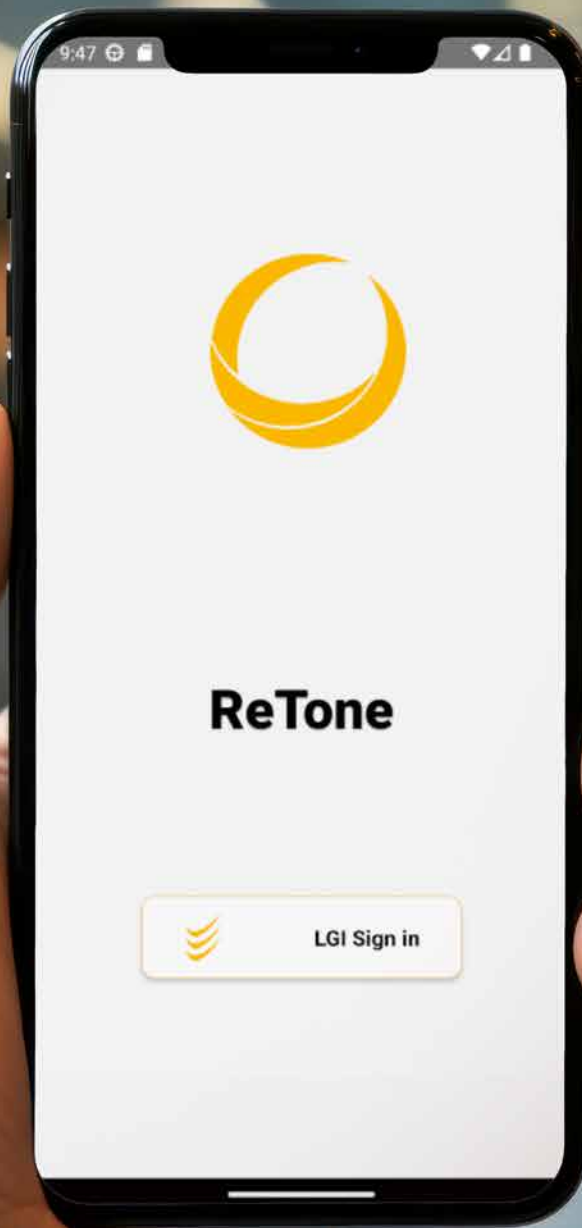
The Development & EDI team, led by Samuel Dittmann and Jake Palermo, worked closely with the IT team that manages the warehouse management systems (WMS) to develop a solution to replace this paper-based process. This allows valuable personnel resources to be used for higher-value activities. In addition, this self-developed app, which was given the name ReTone, is directly integrated into the handling process and can be used in multiple languages. Users can select their preferred language, which is a great advantage for the more than 80 nationalities employed at LGI.

The technical challenges of implementing ReTone in existing legacy processes were overcome efficiently thanks to a quickly developed prototype and the subsequent exchange with the operations teams.

Visits by the developers to the logistics processing department and direct feedback from the employees there were very helpful. It demonstrates our agile way of working, which is geared towards the actual needs of the users.

The introduction of ReTone represents a significant improvement in our day-to-day business. Thanks to the direct or daily data transfer, customer requirements for reporting are now met almost in real time. The previously error-prone and lengthy paper process is now obsolete.

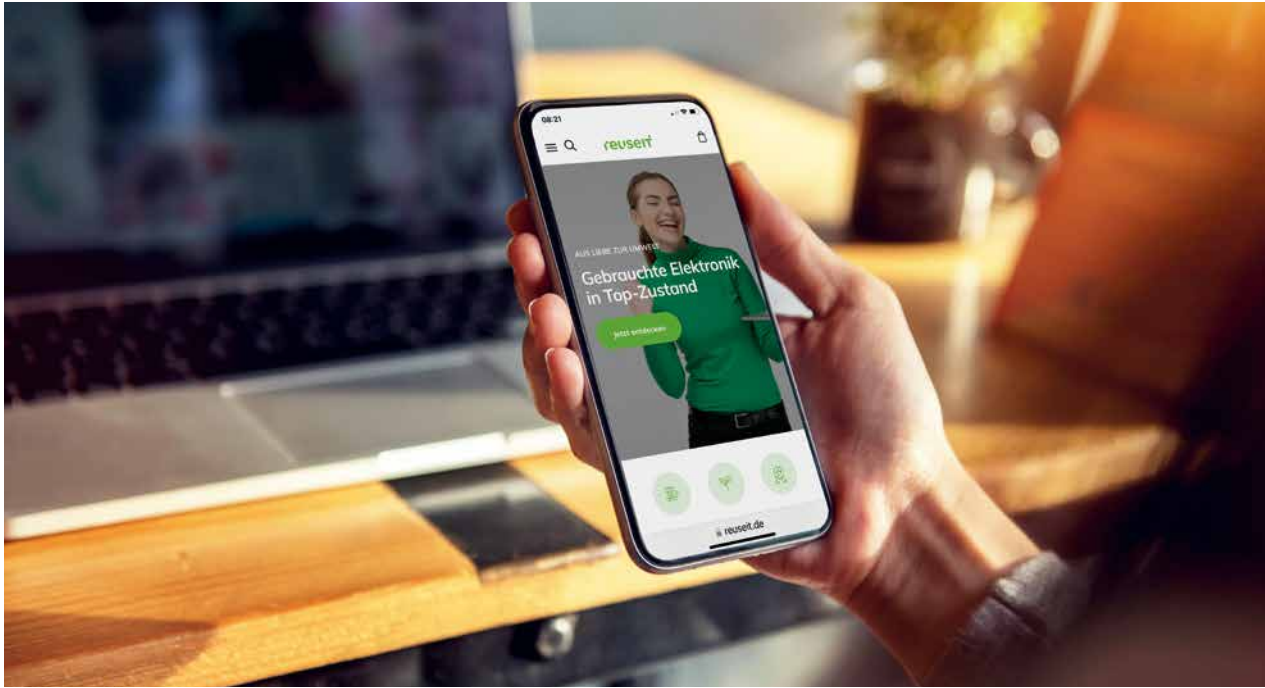
LGI's own development department has not only created an outstanding software solution, but has also expanded the product portfolio with technologies such as React-Native and ASP.NET. This creates possibilities for future projects and opens up further opportunities. The LGI specialists are ready to develop further innovative solutions for the challenges of tomorrow.



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SUSTAINABLE ELECTRONICS FROM A TRUSTFUL SOURCE



REUSEIT

In issue 22 of our magazine, we presented reuselT: A European service platform that enables companies to safely and profitably hand over their ICT devices that are no longer needed. Our mission is to give used devices a second life.

The advantages for companies are obvious:

- sensitive company data does not fall into the wrong hands
- the refurbishment of the devices supports the sustainability-strategy of the selling companies
- selling the devices to reuselT frees up financial resources for new investments

Many companies are already using our service. They are actively helping to conserve valuable raw materials and reduce emissions. Our aim is also to extend the useful life of appliances and find the best possible reuse for them.

We sell many appliances after refurbishment in our own online store. At www.reuseit.de you will find fully functional appliances at attractive prices.

If you don't always need the latest technology in everyday use and can overlook minor signs of wear, you will save money and protect the environment at the same time. That is why we deliberately sell devices in different optical quality levels: from devices "like new" to devices "with signs of use", there is something for everyone. However, they all work perfectly.

According to a Bitkom study, more than half of Germans are already thinking about buying refurbished devices such as smartphones, tablets or laptops in the future. However, only 13% have actually done so to date - so there is still a lot of convincing to be done.

Many interested parties do not have experience with used devices in terms of quality or individual components such as batteries. This makes it even more important to know that at reuselT, all devices are thoroughly tested and come with a 12-month dealer warranty. So have confidence and become part of our mission to give used devices a second life! Visit our webshop at www.reuseit.de right now.

And if your company is looking for a reliable partner to take back ICT devices that are no longer needed, then get in touch with us.

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reuseit



LGI OPENS SECOND LOCATION IN ERFURT

LGI Logistics Group International has opened a second 9,500 m² site for the Electronics & Healthcare division in Erfurt. It will provide high-quality logistics services for the ZEISS medical technology division.

LGI Logistics Group International officially celebrated the launch of another location in Erfurt on January 24, 2024 with representatives of the customer ZEISS. A production site of the customer will be supplied from there. The services include the receipt of goods, including a 100% quantity check and additional quality controls. LGI also handles customs clearance for shipments from third countries. A special ESD workstation has been set up to handle sensitive items. The items are picked according to the KANBAN method and placed in plastic containers. A shuttle service ensures that production is supplied on time several times a day.

In addition to the 60,000 m² at the Erfurt 1 site, which handles electronic consumer goods, the second LGI site in Thuringia is now fully operational in the immediate vicinity. Like the LGI logistics centers in Ketsch (near Mannheim), Hamburg and Dordrecht in the Netherlands, the new logistics location in Erfurt specializes in medical technology, an area in which LGI has particular expertise. In addition to pure contract logistics with extensive value-added services, the specialists provide technical logistics services throughout Europe, in which technical equipment is transported to the place of use, installed and users are instructed using two-man handling teams.

HEALTHCARE



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HEALTHCARE SERVICE- PORTFOLIO

- Temperature-controlled storage with various climate zones down to -80 degrees Celsius
- Cold chain management for transportation and storage including temperature logger for seamless documentation
- Storage and shipping of sealed radioactive goods and hazardous goods
- Repair and reprocessing of medical devices
- Set formation of calibration-fluids
- Healthcare device assembly and put into operation
- Europe-wide demo pool management with unique software
- Europe-wide service with competent field service technicians
- Individually trained and vaccinated staff in accordance with biohazard regulations
- Customs and foreign trade

CUSTOMS NEWS

CUSTOMS

The European Single Internal Market and globalization bring benefits to many companies. A wide range of logistics services support the increasingly complex supply chains. However, this is also accompanied by numerous rules and regulations that must be observed. How can companies involved in foreign trade maintain an overview?

The LGI Group also supports its customers in this area and has created the Corporate Customs division for this purpose (see MOTION 23). Below, our experts provide information on interesting current topics.

ATLAS RELEASE 10.1

SWITCHOVER BY OCTOBER 2024

The end of the so-called "soft migration" to ATLAS 10.1 is currently scheduled for the end of October 2024. This means that all users of the ATLAS customs system must have migrated to the new release. This will be organized by the central Customs Competence Center for the entire LGI Group.

The German customs administration regularly carries out release changes in the various procedural areas in order to implement the legal requirements of the Union Customs Code (UCC) in IT solutions on the one hand, and to incorporate further technical developments into communication on the other. For example, ATLAS will also be accessible via web service in some areas in the future.

The changeover to ATLAS 10.1 includes extensive changes. Almost all procedural areas are affected. In some procedures, the MRN (Master Reference Number) will now be used instead of the ATLAS registration number. Until the final transition to the MRN, a field for the MRN will be included in addition to the field for the registration number. If an internal reference number is available, this will be replaced by an LRN (Local Reference Number) in future.

An additional hierarchy is introduced in the shipping procedure; the header and item data are preceded by the consolidated consignment. This can bring advantages in the forwarding environment, especially if you are able to process the data automatically afterwards.

The organizational advantages will become apparent after the familiarization phase. A detailed list of all adjustments can be found in the change list for the EDI implementation manual for ATLAS Release 10.1 on the website of the German customs administration. If you need support with this or are thinking about outsourcing your customs applications completely, for example to save the effort of changing releases, we will be happy to provide you with advice and assistance. Get in touch with us: customs@lgi.de

AEO-APP

Digitization of our internal audits

As the holder of several AEO certificates, LGI is obliged to carry out internal AEO audits at all "locations with customs-relevant activities", which ultimately result in various monitoring reports. These AEO audits ensure that the customs regulations are complied with at all locations.

In the past, we prepared and documented the AEO audits using analog media with the help of common office applications.

These have now been replaced by an app we developed ourselves. With the help of this application, data and results from various sources can be quickly and clearly compiled and evaluated. The resulting action items, including their due dates, are assigned to the responsible persons. A reminder service is linked to this, which enables better traceability.

Using this app not only makes audits more transparent and convenient, but also ensures that the resulting tasks are completed on time. Everyone involved is very satisfied with the digitalized processes.

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